

-- Notes for Editors --

Contact Details

Claire Pridige Sales and Marketing Manager
Office: +44 (0)1536 521 438
Mobile: +44 (0)7500 091 080
e-mail: claire.pridige@unilabs.com
web site: www.unilabs-ipoct.co.uk

About Unilabs

Key Facts

Unilabs is a pan-European diagnostics company. Unilabs supply laboratory and radiology services to public and private healthcare providers (hospitals, out patient clinics, GPs, occupational health units) county councils, the general public, insurance companies and the pharmaceutical industry.

Operational in 12 European countries:

Belgium, Denmark, Finland, France, Italy, Norway, Portugal, Russia, Spain, Sweden, Switzerland, United Kingdom

Number of employees	3,600
Number of Medical Doctors	220
Number of laboratory medicine analysis	44 Million per year
Number of laboratories	90
Number of radiology examinations	680,000 per year
Number of radiology units	19
Number of mammography screenings	120,000
Number of mammography units	19

Your Leading supplier of Diagnostic Services

Unilabs is a leading supplier of laboratory and radiology services in Europe. We operate in twelve countries, providing laboratory medicine and radiology services to public and private health care units. Our customers are hospitals, outpatient clinics, general practitioners, specialists, occupational health units, county councils, the general public and insurance companies, as well as the pharmaceutical industry and Clinical Research Organisations.

Unilabs has a high level of medical expertise, and always puts the patient first. We have developed a wide range of products and services which we combine with the latest information technology and the most modern diagnostic processes. This enables us to provide answers to the questions and challenges that face diagnostics today.

Why choose Unilabs?

Unilabs has a great deal of experience of working with emergency hospitals, local healthcare units, outpatient clinics and specialists.

We have specialist medical competencies within all our services. Our physicians have extensive networks through which they have access to top medical expertise. Our knowledge of instrumentation and technical solutions is wide-ranging.

Quality and efficiency are guaranteed by the use of recognised standards and tools, such as accreditation, ISO and CPA.

From a medical perspective, we continuously develop diagnostic processes in order to improve medical outcomes and enhance customer satisfaction.

We always put the people we serve first

The main goal of Unilabs' operations is to promote better health and consequently a better quality of life for people throughout Europe. Our work is noted for empathy, participation and respect for individual integrity.

We are committed to giving our customers the highest standards of services, benefiting from our network of medical expertise. We endeavour to forge and develop lasting relationships in order to increase the benefits to society arising from our work. We make a positive difference. And we never forget the people we serve.

Scientific work

Unilabs encourages employees to be involved in the improvement of diagnostics services through internal and external research, development and training. We also encourage our employees to engage in R&D activities that are not connected to our regular or business-oriented development.

Our scientific involvement contributes to the overall development of the field of diagnostics services.

Laboratory medicine

Unilabs wants to take part in renewing healthcare to satisfy every individual's needs and expectations. We develop new IT-solutions and other services so that physicians can receive laboratory answers – just in time. Together with our customers, we have developed near-patient services in several countries. This facilitates the daily patient work, making the healthcare chain run more smoothly and effectively.

Within our 90 laboratories across Europe we conduct the following services:

- Clinical Biochemistry
- Haematology
- Microbiology
- Cellular Pathology
- Drug of abuse testing
- Cytogenetics
- Molecular Genetics
- Transfusion Medicine
- Nuclear Medicine

Quality and efficiency in the development of Unilabs' operations and individual processes are guaranteed by the use of recognized standards and tools.



Drug Development Service

Unilabs is a specialist provider of bioanalytical support to the drug development industry from discovery to post-marketing. Our drug development services are delivered from GLP-laboratories in Copenhagen and York.

Unilabs recruits scientists of the highest calibre. Our experienced bioanalytical specialists use the latest analytical technology to provide high quality data and reports in the time frame that our customers request.

We provide the following services:

- Bioanalysis, biomarkers and routine safety analyses
- Method development and validation
- Tailor-made study set-up and study materials
- Data management
- Courier management and dry ice supply
- Long-term sample storage

We use the following techniques:

- Extensive LC-MS/MS instrumentation
- Hapten and macro molecule immunoassay services, including the MSD Sector 2400 platform
- Automated high throughput analysis using the Gyrolab platform
- ICP-MS, FAAS, GFAAS, HPLC, PCR, Flow Cytometry etc. for biomarker assays

RADIOLOGY

In radiology, the physician's assessment of the image is just as vital as the quality of the actual image when it comes to providing the best possible service. Unilabs' cross-border organisation gives access to top medical expertise in all radiological fields.

We provide the following services:

- CT (Computerised Tomography)
- MRI (Magnetic Resonance Imaging)
- Ultrasound
- X-ray and Fluoroscopy
- DEXA (Dual Energy X-ray Absorptiometry)
- Clinical Mammography
- Mammography screening
- Teleradiology

Based on the examinations, we provide top quality medical assessments necessary for further treatment and care. Waiting times for examinations are short and answers are delivered quickly.



Unilabs radiology services are under the strict control of qualified radiologists, guaranteeing high standards and correct interpretations. Our radiologists make use of advanced knowledge sharing networks.

TELERADIOLOGY

We have several years of experience in teleradiology and have established processes for quality assurance, workflow and IT solutions. With teleradiology centres in Scandinavia and Belgium, Unilabs has the infrastructure and capacity to provide radiology reporting based on the specific needs of each customer. Top radiologists work together in a team environment to share knowledge and experience.

We report in the native language of the client, and we have a strong patient focus. Our services are especially valuable where there is a need for further interpretation expertise. Unilabs is the ideal radiology partner when permanent or temporary staff shortages occur. Our teleradiology services can be tailored to the varying needs and requests of our customers.



About Unilabs in the UK

Unilabs Ltd is a wholly owned subsidiary of Unilabs SA based in Geneva, Switzerland

In the UK, Unilabs Ltd operates three businesses:

Independent Point of Care Testing Services (iPOCT)

POCT, sometimes known as Near Patient Testing, is an innovative form of testing of patient samples outside a conventional laboratory setting. It provides faster delivery times -producing test results within minutes – this means a more flexible and efficient service. We manage our POCT services within a framework for clinical governance and fully connected to our internal Laboratory Information System, which in turn can interface with your Hospital or Patient Administration System.

Independent Histopathology Services (IHS)

IHS provides a comprehensive diagnostic cellular pathology service. In line with best practice, histopathology services are delivered along sub-specialty lines, and the core team of pathologists is supplemented and supported by a broad network of associated specialists. The consultant team is supported by highly motivated biomedical scientists and staff, all working to the latest CPA standards and using the most up-to-date practices. IHS enjoys close links with several London teaching hospitals, enabling us to provide a full range of molecular and genetic investigations

The Harley Street Breast Clinic

The Harley Street Breast Clinic is London's newest specialised breast centre which has been designed to take every aspect of breast care to a new level. The clinic has been set-up by a select group of London's top breast cancer consultants. We have assembled the best specialists from each sub-speciality and as a consequence we believe that we are able to deliver the highest level of breast cancer care.

About iPOCT's Service

We have a proven track record with extensive experience in developing, implementing and operating models for delivery of POCT services which are able to:

- Improve access for the patient to laboratory services
- Improve patient flow in health care processes
- Improve report turnaround time to allow 'one stop shop'
- Increase efficiencies including medical and economic outcome within the health care process

Raising the Standard

Through a rolling programme of investment in cutting-edge technology and continuous staff training, we are committed to shortening the patient care pathway, while maintaining and, wherever possible, improving our high standards. We provide a consultant-led service with a team of highly qualified scientific and support staff. We operate within a clinical governance framework in accordance with the current UK guidelines for POCT and have accreditation through UKAS for ISO 15189 and ISO 22870.

At Your Convenience

We focus on a selected range of analysers to provide a broad menu of tests within biochemistry, haematology and microbiology. Our comprehensive test menu currently includes:

- Urea & Electrolytes inc Creatinine
- Glucose
- Blood Gases & Electrolytes
- CRP
- Biochemistry Profiles
- Liver Function
- Lipids
- Full blood count
- INR
- Haemoglobin
- D-dimer
- HbA1c
- Urine Analysis

In development:

Cardiac Markers (Troponin, BNP)

Drugs of Abuse Screening

MRSA screening (PCR)

A Total Solution

The effective delivery of our POCT service is built upon our complete service solution and offers 'end to end' connectivity with a transferable electronic diagnostics record. Our solution provides network and data security with 24 hour monitoring of all connections, capture of all test data, equipment and operator information, access by our support team from any point in world, and connection to our customer's electronic patient records if required.

We provide a helpdesk for all customer site users and manage all aspects of the service including; Result Management (inc review of all patient results); Analyser Management (inc Quality Control); Operator Management (training, education and competence assessment) and report a series of KPI's plus statistics.



We can supply customised POCT solutions to meet your clinical needs for all types of clients, including: GPs and GP practices; Pharmacists, Occupational Health Providers, Health and Wellness programmes, Primary Care Trusts (PCTs); NHS Hospitals; Treatment Centres and Independent Sector (private) hospitals and clinics.

Thinking Outside the Box

At iPOCT, we are leaders in the field, offering a total solution for healthcare organisations. Our fully integrated, customized, “plug and play” solutions enable rapid implementation of services at almost any location.

The 24/7 availability of POCT provides opportunities for improved access, and thus options to simplify acute care, chronic disease management and screening. It can reduce your overall cost for a healthcare episode, reduce the use of staff and equipment and provide greater value for money. It improves report turn around time to allow a ‘one stop shop’ reducing the number of clinical visits for patients. Emergency results are available within minutes allowing for improved clinical decision making and potentially a reduction in the number of patients admitted to hospital. Treatment can start earlier and the care pathway is convenient for doctors, staff and patients.

A Healthy Balance

At iPOCT we seek to maintain a healthy balance between adhering to consistently excellent clinical standards, continually improving the patient care pathway, and offering the client a flexible service which represents value for money. Using our services can enable you to drive savings across the patient care pathway.

Contact Details

Claire Pridige
Sales and Marketing Manager
iPOCT
Ground Floor
Nesfield House
Broughton Hall Business Park
Skipton
Yorkshire BD23 3AN

Office: +44 (0)1536 521 438
Mobile: +44 (0)7500 091 080
e-mail: claire.pridige@unilabs.com
web site: www.unilabs-ipoct.co.uk